

District 109

Austria, Bulgaria, Switzerland, Cyprus, Greece, Israel, Italy, Liechtenstein, Malta, North Macedonia, San Marino, Slovenia, Turkey, Vatican City

2022-2022 Core Team

District Director Lilian Shaftacola

Program Quality Director Emilia Fossati

Club Growth Director Turan Tanin

Public Relations Manager Paola Perina

Administration Manager Carina Schey

Finance ManagerDimitrios Diamantopoulos

Parliamentarian Metaxia Kritsidima

Immediate Past Distr. Dir. Lorenzo Gios

District Mission

We build new clubs and support all clubs in achieving excellence

District Executive Committee Meeting

Sunday 6th February 2021

10:00 - 12:00CET

Please join via Zoom:

https://zoom.us/j/98515301679?pwd=V1ltR2pIYXhhSW81NEE0K0J1b0tHUT09

Meeting ID: 985 1530 1679 Passcode: 149023



Time (CET)	Topic	Presenter	I, D*
10:00	Welcome	District Director	
10:05	Call to Order	District Director	
10:07	Review Parliamentary Procedures	Parliamentarian	I
10:20	District Mission & Certification of Quorum	Administration Manager	
10:21	Approval of Agenda	District Director	D
10:22	Approval of Minutes of Online DECM, 12th September 2021	District Director	D
10:25	International Director's message and TI News	International Director Elizabeth Nostedt	1
10:35 10:40	Core Team Reports and District News: Update on District's News Reports (Program Quality, Club Growth, PR, Finance)	District Director Core Team Members	
11:00	Break		
11:05	<u>Update Reports of Division Directors:</u> Division Reports	Division Directors	I
11:37 11:41 11:46 11:51	Current District Business: Financial Audit Report Alignment Committee Report District Leadership Committee Report Announcement re: District Conference May 2022	Audit Committee Alignment Chair DLC Chair Program Quality Director	
11:55 12:00	Other Business Meeting Adjourned	District Director	

^{*}I=Informative, D=Decision-making

Meeting Notes:

Abbreviations:

LS	Lilian Shaftacola, District Director	EF	Emilia Fossati, PQD
TT	Turan Tanin, Club Growth Director	DD	Dimitrios Diamantopoulos, Finance Manager
PP	Paola Perina, Public Relations Manager	CS	Carina Schey, Admin Manager
LG	Lorenzo Gios, Past Immediate District Director	MK	Metaxia Kritsidima, Parliamentarian
FC	Fatima Carbonara, Division A	HS	Hristo Stoev, Division B
PYS	Pierre-Yves Schütz, Division C	MP	Mario Plasencio, Division D
NL	Natalia Liaropoulou, Division E	GH	Günter Herold, Division F (represented by Matthias Müller)
NF	Nikos Flerianos, Division G	MA	Meltem Altinay, Division H

LS	Welcomed all DECM members and opened the official meeting
	Welcomed the invited guests:
	o DTM Elizabeth Nostedt, member of the Board of Directors of Toastmasters International,
	representing Region 10
	o TM Christakis Partasides, representing the District's audit committee.
	o DTM Beatrice Anton, Chair of the District Alignment Committee
	Invited MK to present training of parliamentary procedures
MK	Parliamentary Procedures
LS	Thanked MK
LS	Provided guidelines on how the meeting would be run:
	 Minutes will be kept by the District Administration Manager and will be uploaded in the shared files in two weeks' time. Once approved, the minutes will subsequently also be posted on our website. Please note that we will be recording the meeting to support the accurate preparation of the minutes. The recording will not be shared. For those of our online participants who don't want to be recorded though, you can close your camera and name yourself using only your role. Carina Schey will be the Timer. Please stop when you see the red card. In case of a motion and a discussion, a maximum of 3 people speaking in favour and max. three people speaking in opposition to the topic will be permitted. All discussions will be in 1 min intervals. Opposing and in favour positions will be alternated. Previous arguments should not be repeated. The red signal will be given at 1 min, muted will happen at 1min 30 sec. In the event that there no opposition, the motion will be approved. The online chat will be deactivated during the presentations to avoid distractions. Once
	the post-presentation discussion begins, Zoom chat will be opened. However, everyone will remain muted and should only unmute themselves when addressed by the District Director.
	 Please use the chat to signal that you have a motion to place or that you want to speak in favour of or oppose in a discussion by writing in the chat 'in favour' or 'opposing'
	 Members who want to raise a motion, must please write motion in the chat and wait to
	be called by Lilian Shaftacola Repuls will be called based on the order of the chat to speak unless an attendee has
	 People will be called based on the order of the chat to speak unless an attendee has spoken already multiple times. In that case, priority will be given to people who have not spoken yet.
	 Please respect the above: the only exception is for 'question of privilege' such as 'audio

		is not working', in that case please feel free to write me a private chat or to interrupt the conversation.
		 Regarding any voting required, a simple Zoom poll created by the Administration Manager will be used. The poll will be kept open for 2 minutes and then the
		Administration Manager will share her screen to announce the results.
LS	•	Invited the Admin Manager to state the District Mission
CS	•	We build new clubs and support all clubs in achieving excellence
LS	•	Invited Admin Manager to confirm the quorum
CS	•	Confirmed an quorum of 84% was attained via registration
LS	•	Explained that in addition to the agenda that had been sent to the members, 2 additional items
		would be discussed in the section "Any other business":
		o inclusion of the 4 new countries in the District Procedures and other District
		Administrative Bylaws.
	_	3 new awards the District Awards Committee wishes to add Asked CS to show the accords
	•	Asked CS to share the agenda
LS	•	Asked for the approval of the agenda as presented, with the additional topics. Hearing no
		opposition, asked the Admin Manager to cast a single vote in favour of approving the updated
		agenda as presented
CS	•	A single vote has been cast in favour of the updated agenda as presented.
LS	•	Asked for approval of the Minutes of the DEM held in September 2021 shared with the members
		(hybrid in Milan)
LS	•	Receiving no opposition, asked the Admin Manager to cast a single vote in favour of the Minutes
		as presented
CS	•	A single vote has been cast in favour of the DECM Minutes as presented.
LS	•	Invited DTM Elizabeth Nostedt as keynote speaker. EN is a Past District Director of D59 and she
		has also been Region Advisor twice (once when Europe was part of Region 11, and once for
- FNI	_	Region 10) and is currently the International Director for Region 10.
EN	•	Shared interesting insights summarised as: O Giving encouragement to hold on and be resilient in these troubled times. Being able to
		 Giving encouragement to hold on and be resilient in these troubled times. Being able to withstand adversity, it's a sign of being resilient, a long upward climb
		 Isolation can be overcome through using communication skills, reaching out to
		members
		 TM meetings, even if online, give humour and offer connectedness
		 New perspectives can be found in observing nature
		 Shared points from the TMI Board:
		 Take care of the members; the real heart of TM
		 TMI Board has been working harder than ever
		 The Strategic Plan (SP) is usually 5 years long, but given the circumstances, a
		shorter-term plan has been adopted, to focus on: Club Excellence, Member
		Achievement, Awareness & Engagement, Operational Effectiveness, using
		standardised tools & processes
		o If TM members are achieving, they are pursuing their own growth o Each strategic pillar supports goals.
		Each strategic pillar supports goals The SP peeds to be dynamic and adaptive.
		 The SP needs to be dynamic and adaptive Delivering on brand promise; empowering individuals through empowering in
		 Delivering on brand promise; empowering individuals through empowering in professional and personal development.
		 As leaders of the district, how are you helping members to have an excellent
		experience?
		 The Level 1 content has been improved; to address the feedback from members to
		include basic public speaking skills
		 Rotary alliance (2019) formed a unique strategic alliance, to offer the best member
		experience in both organisations; new connections and new friendships; building on
		leadership and communication skills; all happening at local level
		 Translation program: local teams are permitted to translate TM material, upon
	<u> </u>	Translation program, local teams are permitted to translate 118 material, upon

approval. Districts need to contact TMI about the program 0 o Example: Youth Leadership Program (YLP) in Sweden wanted material in Swedish; with approval, a team is working on translation of the YLP Similarly, in D109, a team is working on translating into Italian, and has completed Level In other districts in Region 10 are doing likewise o Global distribution of material: aimed at developing preferred vendor relationships for distribution of TM products; allowing local purchasing. Pilot was established in India, and will expand to include EU. Aimed at getting orders to be placed with preferred vendors. District leaders are invited to attend a TMI event "Organisation update", 15th Feb 0 Club Excellence webinar on February 16th A wonderful organisation that gives all an opportunity to become better versions of themselves o Be resilient, reflect on what has be learnt in each level; keep an eagle perspective; growth continues. Thanked DTM Elizabeth Nostedt LS LS Reported on the year thus far: Being perceived as a difficult year due to the pandemic, resulting in loss of motivation o In difficult times, we face challenges that can lead to us doing our best work and being the most creative. Indeed, I am happy to say that so far our The D109 leadership team has met the challenge head-on, working in a dedicated manner to bring in new creative strategies to counteract the gloomy environment, which include: Creating an inclusive environment within District 109, one that encourages all Welcomed 4 new countries at the beginning of the year with great enthusiasm, holding a special reception in their honour o We also held other events such as special webinars and our Holiday Party that brought members from all over our District together in good spirit and allowed them to connect, even in an online environment. o An Incentives Chair has been appointed follow up a number of incentives, such as encouraging members to become more involved, for example, the photo challenge held in October; incentives to encourage membership growth. As DD, I have been touring the clubs of our District, building a rapport with them and spreading motivational messages. I thank our other leaders who have also taken the time to support club events An Awards Committee has been created to ensure that members who have offered value will be recognised. In June, a special celebration for those of our members who have gone the extra mile will be held – we want no one to be left out. o And I cannot neglect, of course, to mention that one of our big successes this year has been the PR initiatives that are making District history o Going forward, I can assure you all that we plan to pick up more speed in the following months: in addition to continuing with the strategies started in the first half of the year, we will have all the contests and conference with our PQD at the helm while our CGD will be implementing more ideas to encourage growth. LS Invited PQD report EF Technical problem LS Invited CGD report TT Shared a personal message on his family tragedy, which led TT to ask himself how TM fitted in his life. He concluded that even though the reasons many members are currently members is probably different from the original reasons for joining, being a member now is probably the best time, as this is where members get value and can experiment, as a place where members can continue to grow, learn professional & personal skills, and TM turns out to be a wonderful place. Missed TM, reflect on finding & reconnecting with ex-members and demonstrate the

value, rather than waiting for things to change. Today, there are opportunities. Shared numbers on the district: CGD Report Overall, the District is down by 570 members. 1 club chartered; 9 clubs are ineligible; 6 clubs have started from Oct 2021 with <12 members o 116 active clubs; down by 386 members o 26 clubs grew by 63 members o Even though losing some, in all divisions there are examples of growth; therefore there is potential for growth; establish what makes such clubs successful Focus going forward: Reached out to Division B, there is a lot of potential, and need to overcome some of the issues Based on DOT, clubs are not suffering financially; need to know how to leverage the growth & learnings in one area/club etc to others Coming up: Focus on working with Area Directors to identify initiatives and resources for club building, to discover what works and then sharing it across the district Club visits and incentives for joint club meetings across divisions; inclusive beyond borders What works now, and sharing it. We can't wait for things to change; we need to act now, use Zoom to our advantage, look beyond borders. Thanked LS LS Thanked CGD Turan Tanin LS Invited PQD Emilia Fossati EF Presented **PQD** report Providing a short report to show how the District is doing, in its 3 focus of the year: Product, Training & Contests and members' experience & retention Update on DCP of 131 clubs at the beginning of the year: , 53 Distinguished, 50 Select Distinguished and 66 President's Distinguished, with 73 Smedley Distinguished. • Currently: as shown by each division, assuming renewals in March. In total, 20 clubs qualify as Distinguished. Some divisions have clubs that are not Distinguished; being addressed as Turan said. • Highlight the clubs that qualify, have 5 or 6 points, but need new members. Suggest Area Director to collaborate with them to find more members • Status of the educational awards: 250 awards the District has; completed on Club Central. Register awards before competing at club level (especially for Level 2) • Presented the incentives to encourage the early distinguished clubs (by the end of March); start with renewals soon. Please consult Emilia Fossati to obtain the criteria for these particular incentives and the values ascribed to them (vouchers) Webinars have been held in 2 formats: 30 minutes (café) and 60 minutes (bootcamp), twice a month and led by the PQD &/ PRM Easyspeak webinar date changed to Monday 28th Feb Contests to be presented later Concluded with a message from Ralph Smedley "The destination determines the direction". LS Thanked PQD Emilia Fossati LS Invited PRM Paola Perina PΡ PRM Report • Shared the original communication plan presented in September 2021 Divided and distributed to external and internal audiences to offer support to the district and An inclusive project was on the different countries The outreach projects: LinkedIn, Facebook & website, testimonials targeted for those who do not know TM, and blogs because they can be searched and bring visitors to the various club &

olistrict sites In the last 6 months, 121 postings made on Linkedin (LI), with 248 new followers; 135 postings were made on the Facebook (FB) page with 170 new followers. The engagement is an additional metric: Average engagement is 2-4% on LI and 0.16% Education on FB, with 7.5% and 6% in D109 results for Linkedin and FB, respectively The Outreach campaign was launched, with huge success Outreach via the blog (https://www.district109.org/bloss/) Support to the district has involved many events; creation of logos, map, virtual backgrounds Support in VPPR training – loads of sessions & tools & templates were provided Inbound communication – has grown significantly; an increase of 126 posts and >27k views Thanked the loads of the various projects Thanked the Divisions for supporting the PR initiative To do: Breoking News, One Country, One page Thanked all present. LS Invited Finance Manager Dimitrios Diamantopoulos to the floor Shared the profit & loss statements for the last 6 months: FM Report Please see presentation for all the figures Time for more renewals Not had the opportunity to spend as budgeted in all categories Advise district officers to propose new ideas Core Team to approve the ideas proposed by district officers, to produce value and bring results Work together to create value and spend the funds that are available Thanked DD Confirmed that time will be allocated to officers to see what can be done to move forward Thanked the Core Team for their reports, and announced a 5 minute bio break. Thanked the Core Team for their reports, and announced a 5 minute bio break. Thanked the Core Team for their reports, and announced a 5 minute bio break. Thanked the Core Team for their reports, and announced a 5 minute bio break. Thanked the Core Team for their reports, and announced a 5 minute bio break. In this time the Division Directors to present their reports and thanked each one in turn Division A: Thanked the Core Team for their reports, and announced a 5 minute bio break. Thanked the Co			
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PYS	Division C: Report
	Switzerland North
	Changes in the team due to professional changes for an AD
	1 club in Lucerne – good news, has grown
	1 club (German Rhetoric) has left the organisation
	Basel – 9 clubs; possible losses from clubs merging
	Corporate clubs are strong
	Focus 1: growth in corporate clubs
	Focus 2: support for the contests
MP	Division D Report
	Western Switzerland, 4 areas, 17 clubs
	COT: took advantage of training outside of the division (div B, E, G)
	2 Div D COTs planned for 17th & 24th Feb
	DCP goals are being reviewed
	5 corporate clubs with anticipated improvement in March; hoping for more activity
	Objectives and goals: Novice Competition on 12th Feb; postponed TLI
	Club visits are under way; improved AD response
	Club growth: handful of clubs need support; joint meetings to boost session attendance and
	experience; Planning Open Houses & Demo mtgs for corporate clubs
NL	Division E Report
	North east Switzerland; 5 Areas; 378 members
	21 clubs; lost 1 club last year
	7 corporate clubs, 3 German-speaking clubs
	7 clubs that have 9-12 members
	Community clubs have stabilised the loss; progress is being made
	Corporate clubs have challenges re: members joining online
	Only 9 clubs have 4 officers fully trained; hope to maximise use of upcoming COTs in other
	divisions; please share dates
	Division E Contests are set aside of E+ where the AD has just given birth. Being addressed.
	Division contest on 26th March
	Reminded all of resilience; Toastmasters are survivors!
MM	Division F Report (Matthias Müller standing in on behalf of Günter Herold)
	Key topics in the coming months are COTs and contests
	• 2 Cots held thus far; 1 in English (26 participants); 1 in German (18 participants); 1 additional one
	in English on 13th Feb
	4 areas, 4 contests; two clubs will not compete because they are very new
	Division contest in April
	Question for the District Board (Core Team) regarding number of people that can participate in
	the contests if an area has 5 clubs but a club is not participating at all in the contest.
LS	The PQD has taken note of the question regarding number of participants if a club in an area
	with 5 clubs is not participating
NF	Division G Report
	Provided a brief overview of the division
	4 existing clubs in G1 PLUS A NEW CLUB! (Corporate club)
	3 clubs in G2
	• 4 clubs in G3
	 One club has 10 members, but it prefers to stay this way; weak by definition but active
	Stared with 239 members; 245 members
	• October renewals: 186 vs 245 today = +31%; Zoom fatigue is a factor, but overall positive in
	member renewals
	Have held 2 open house events with success
	Held a full day workshop with of one the clubs in collaboration with the youth movement;
	deemed successful - >245 attendees
	2 of 3 COTs have been held; 3rd one on 19th Feb

	Project to translate Pathways in Greek
	Toastmasters active Greek Youtube channel, with videos uploaded every week
	Thanked his ADs for their consistency
	Vison for the division: to have a club in every major city by 2026
MA	<u>Division H Report</u>
	Have held several open houses
	Led on YLP
	Speechcraft with support from D107
	COTs are running well
	Presented dashboard club results
	Have run joint sessions with clubs in other countries to increase culture sharing
	• Invited several speakers to attend sessions: Lilian Shaftacola, Paola Perina and Michael Bayer,
	accredited speaker
	Division Contest planned
	Great event planned with experienced speakers, including Margaret Page
LS	Invited Alignment Chair Beatrice Anton
BA	Alignment Chair report
	Described the process of alignment
	In charge of proposing a structure for 2022-2023 for the district
	The Alignment considers various factors:
	 At least 3 areas per division
	 Between 4-6 clubs per area, with consideration for proximity to other clubs
	 Ability to run DCP, ADs to provide effective support
	o Room for growth
	 Strategy is focused on benefits for all and considers the anticipated changes by current
	district leaders, especially loss and growth, which is already taking place
	 Current officers can get involved and share perspectives
	The preliminary report will be submitted to the District Director by mid-April
	• Aims: to serve members, using an outsider's view as a non-District officer and to avoid conflict
	Current officers drive the data on growth and therefore alignment; therefore keen to hear from
	officers
LS	Thanked BA
LS	 Invited Audit Committee representative, Christakis Partasides (CP)
СР	Committee members include CP, Ivan Mirchev and Louis Edgar Imhof
	Task is to ensure that the profit & loss accounts of the district reflect the actual income and
	expenditure
	Review all transactions and that they are authorised and in line with TMI
	Performed 2x a year
	To facilitate the audit, the Concur online platform is used
	The audit has started and will aim to complete it on time
LS	Thanked CP
LS	Invited DLC Chair, IPDD Lorenzo Gios
LG	DLC Report
	 Provided an update on the DLC and the number of positions that need filling (Core Team and
	Division Directors)
	Deadline for the elected positions is the 7th Feb, and will be extended till 15th Feb only for
	positions where there are no candidates
	Many open opportunities for Area Director positions
	Requested ADs to help find successors
	 ADs will be subjected to Area Council process and names will then be shared with District
	Director Lilian
LS	Thanked LG
LS	Invited PQD
EF	PQD Contest/Conference Report
	 District contests – please refer to rulebook
<u> </u>	comesso present to the com

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		 Areas with ≤4 clubs in good standing can promote 2 contestants per area contest
		 Areas with >4 clubs can promote only one contestant per contest to the area contest
		 Divisions with ≤4 areas, can have 2 contestants per area in the division contest
		 Each of the 8 divisions can promote only one contestant per contest for the district
		contest
		 NOTE: a club in good standing has to be thus 8 weeks prior to the area contest District Conference 2022:
	•	○ 14th-15th May 2022
		Will be online
		 Team is not ready to announce the agenda
		 The team includes representation from 5 divisions, all from corporate clubs
	•	District Conference 2023:
		 A call will be made for the District Conference to be held in 2023, for which proposals
		will be invited.
LS	•	Thanked EF
LS	•	Apologised for slight delay, and reminded that 2 new items hade been added to the agenda:
		 Amendment to add the 4 new countries to the district procedures and the district
		administrative byelaws
		 Confirmed that only the names of the 4 new countries were added, no other changes
		 Asked if there were any oppositions to approve this change
		 Hearing no opposition, asked the Administration Manager to cast a single vote to
		approve the amendment of adding the new countries to the district procedures and the
		district administrative byelaws as presented
CS		 A single vote has been cast to approve the amendment of adding the new countries to
		the district procedures and the district administrative byelaws as presented
LS	•	The second item:
		 Amendment to the District List of Awards.
		 This has been requested by the District Awards Committee as, in addition to all
		the normal awards that are given out every year, they are planning to add three
		new awards at the District level to allow the district to recognise more of the
		excellent Toastmasters who are adding value to the organisation. It will give the
		opportunity to more of the membership to nominate people for these awards,
		thus making it fairer all around. Note that all the existing awards will continue to be given out - just the new ones are being added.
		 The details (including the criteria) will be announced by the Awards Committee
		to the public later this month, here we are simply agreeing on the list.
		 These awards include:
		Consistent Toastmaster Award
		Enthusiastic Newcomer Award
		 Area Director Progress Award
LG	•	Immediate Past District Director Request for information:
	•	You mentioned that all the awards will be retained; these are additional. What are the others?
LS	•	Toastmaster of the Year
	•	Area Director of the Year
	•	Division Director of the Year
	•	And the usual awards, DTM & Triple Crown
	•	These new awards are aimed at recognising more people in these challenging times
EF	•	Eric Fingerhut Area Director D4: Request for information
	•	Will the awards still be in the form of coupons from the TMI shop shipped from the US?
LS	•	The new awards will be treated in the same way as the other awards; like a trophy
LS	•	Asked if there were any oppositions to approve the Amendment of the District to the District List
		of Awards as presented
	•	Hearing no opposition, asked the Administration Manager to cast a single vote in favour of the
		Amendment of the District List of Awards to include the 3 new awards as presented
CS	•	A single vote has been cast to approve the Amendment of the District List to include the 3 new
		awards as presented

LS • Thanked all who participated

Meeting adjourned until May 2022

• Dates and location will be advertised by end of March